# SOCIAL MEDIA MANAGEMENT AND MARKETING PLAN

TYPE OF BUSINESS: Godsend Virtual Services

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#### MANAGEMENT PLAN

# 1. Business Branding - Completed

### 2. Social Media Assessment and Planning

- Facebook Page Completed
- Instagram Completed
- Twitter Completed
- YouTube Optional

# 3. Keyword Research - Done

# 4. Social Media Creation and Optimization

- Account Creation Completed
- Important details / General Information
- Profile Picture
- Cover Photo
- Bio Information
- Website Needs to be created
- Headers and Taglines
- Hashtags

#### 5. Social Media Content Creation

Shortlist of type of Contents to Be Posted

a. GIFS

b. Photos - Before and After

# 6. Social Media Content Management

- Schedule of Posting Everyday
- Target Number of Post Per Day- Once a day Twice a day

### 7. Social Media Interaction and Community Growth and Management

- Generate shortlist of Relevant Questions and Topics
- Shortlist of Communities, Pages and Sites to Join.

#### 8. Interactions / Engagement

- Public, Shareable, Printable
- Request for Feedbacks
- Ratings to Experience or service purchased.
- Generate Automated default / Initial Greeting Messages and Responses

#### 9. Insights

Create Account in Social Media Monitoring tool

- Keyhole
- Hootsuite
- Twitter Counter
- Tweet Reach

#### MARKETING PLAN

### 1. Identifying Target Market

- Business Owners
- CEO's
- Freelancers

#### 2. Creating Marketing Plan

Content Calendar

#### 3. Brand Awareness

- Regular Posting of Services to all social media accounts / platforms
- Display Ads
- Custom Hashtags

## 4. Promoting Services

- Social Media Posts
- FB Ads
- Client's Reviews and Feedbacks

### 5. Marketing and Advertising

- Organic
- Paid

#### 6. Networking

Sites, Communities and Pages with Similar rendered services.

#### 7. Monitoring and Evaluating Campaigns

Reports

#### 8. Engagements

Surveys

#### 9. Insights

 Social Media Marketing Tools Keyword Planner